

# MCMC, LLC

MCMC, LLC chose Fusion Connect's Ethernet and Business Voice to keep employees connected across multiple locations.



## SOLUTIONS

- Fusion Connect's wide range of voice and data solutions provide connectivity options for any situation
- As they expire, MCMC, LLC is upgrading all of their PBXs to Fusion Connect Business Voice services
- Fusion Connect's comprehensive service portfolio and exceptional customer support have provided MCMC, LLC with the partnership they need to continue to grow



## RESULTS

- Reliable and affordable data, including Fusion Connect 10x10 Mbps Business Ethernet
- A 50% reduction in monthly costs thanks to a reduction in maintenance and long distance
- "They really build a relationship, without pressure or false expectations, and work to help customers get to the next level." Rich Pappa, CIO



## CASE STUDY

INDUSTRY: Healthcare



### MCMC, LLC

MCMC, LLC provides customized managed care, medical bill review, and integrated service programs. In 2004, MCMC had about 100 employees and two locations in Boston, MA and Bethesda, MD. Now they have 450 employees and are committed to rolling out Fusion Connect at all of their 14 locations across the country as older voice and data contracts expire.

**“They helped us save money and have great support and services. Now that we have 450 employees and are pushing \$70 million, I hope they will be with us the rest of the way.”**

— Rich Pappa, CIO



## AFFORDABLE, RELIABLE DATA

Every time they need an Internet connection, MCMC can easily find the right bandwidth at the right price point with Fusion Connect's full range of ADSL, T1, Bonded T1, and Business Ethernet solutions.

MCMC has been particularly delighted with Fusion Connect's affordable high bandwidth Business Ethernet service, such as a 10 Mbps connection for only twice what they had been paying for a 3 Mbps Bonded T1.

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## MORE SAVINGS WITH HOSTED VOICE (VOIP)

As PBX contracts run out, MCMC is gradually moving all their offices to Fusion Connect Hosted Voice, thus eliminating the need for on-site maintenance and introducing more flexible features with easier web based management.

With Fusion Connect Hosted Voice, MCMC has consistently saved 20-50% on start-up costs compared to competitor quotes. They've also cut month-to-month costs up to 50%, primarily because of savings on long distance.

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## FOCUS ON SIMPLICITY AND PARTNERSHIP

Fusion Connect's comprehensive service portfolio and exceptional customer support have given MCMC the peace of mind to choose a single provider for all of their voice and data purchases.

"If you want to grow with a vendor, pick Fusion Connect," says CIO Rich Pappa. "They really build a relationship, without pressure or false expectations, and work to help customers get to the next level."



## THE FUSION CONNECT ADVANTAGE

### ENABLING THE CONNECTED ENTERPRISE

Optimize your business communications, costs, and continued collaboration from any place or device, with crystal-clear quality. Securely connect your business locations and remote workers.

### LEADING-EDGE TECHNOLOGY

Fusion Connect's optimized platforms leverage leading technologies, meaning seamless integration of solutions across your virtual and fixed technology platforms.

### DEDICATED SUPPORT TEAM

Our 100% U.S.-based expert tech support is available 24/7 to keep your business online and available regardless of the situation.

Visit [www.fusionconnect.com](http://www.fusionconnect.com) to learn more.

Or, contact a Fusion Connect Business Consultant today at **888-301-1721**.

