



The Fusion Connect Partner Program

When you partner with Fusion Connect, we put our experience to work for you. Our leadership team is well-positioned to help you expand your market position and offer your clients a diverse range of cloud communications and connectivity services.

By supplying the right tools and dedicated sales and support resources, we can help technology distributors and partners, while keeping your customers satisfied. Here are a few reasons why leading IT consultants, technology distributors and VARs have joined our vast network of partners.

Lucrative Earning Potential

Enjoy timely payments for every deal. It's your choice. You can also add to your earnings with generous SPIFFs and close more sales with end user promotions.

Support for Success

Get training and dedicated sales support that nurtures the partnership and assists with onboarding, including initial quoting and ordering.

Diverse Nationwide Portfolio

Expand your portfolio of business services, including SIP, CCaaS, Unified Communications, SD-WAN, Managed Security, Internet Access, and Managed WiFi, all available from one trusted, nationwide provider.

Flexible Partner Programs

Fusion Connect offers flexible programs for every partner type and size.

WHY FUSION CONNECT

HUGE EARNING POTENTIAL

Earn timely payments plus increase your earning potential with lucrative SPIFFs.

DIVERSE PORTFOLIO

Expand your portfolio of business services to include SIP, SD-WAN, UCaaS, CCaaS and a broad range of Internet Access.

SUPPORT FOR SUCCESS

Get dedicated support from our expert channel teams and solutions engineers who help you from pre-sale to close, through implementation and activation.

EXPERIENCED CUSTOMER SUPPORT

Our knowledgeable, U.S.-based technical experts are available to assist you, 24/7. One Provider. Fusion Connect alleviates complex challenges associated with managing multi-vendor environments.

Available Programs

Alliance Partner

Fusion Connect Alliance Partners are paid competitive residual commissions based on an annual revenue commitment.

- Ideal for Value Added Resellers (VARs), systems integrators and phone interconnects with customers that require a broad range of nationwide service
- Sell Fusion Connect services directly or with the help from the Fusion Connect sales team
- Access a dedicated Strategic Alliance Manager

Referral Partner

Referral Partners are paid a one-time commission for each new customer deal once it installs. Referral Partners do not have to commit to a specific revenue volume.

- Ideal for IT consultants that serve a small customer base
- We will work with you in any manner possible to help you succeed. The Fusion Connect sales team works directly with your customers, or we can provide back-end assistance to support your efforts
- No program fees or financial investment

Technology Distributors

Technology Distributors are paid at the top of our commission scale based on an agreed upon annual revenue commitment.

- Ideal for larger technology solution providers with sub agents or sales representatives who have demonstrated their ability to sell technology services throughout the United States
- Access dedicated account team for pre-sales, post-sales, billing and support
- Supports Convey participation



THE FUSION CONNECT ADVANTAGE

ENABLING THE CONNECTED ENTERPRISE

Optimize your business communications, costs, and continued collaboration from any place or device, with crystal-clear quality. Securely connect your business locations and remote workers.

LEADING-EDGE TECHNOLOGY

Fusion Connect's optimized platforms leverage leading technologies, meaning seamless integration of solutions across your virtual and fixed technology platforms.

DEDICATED SUPPORT TEAM

Our 100% U.S.-based expert tech support is available 24/7 to keep your business online and available regardless of the situation.

Fusion Connect has been delivering technology services and developing industry partnerships or over two decades. Join us and start earning today!

Visit www.fusionconnect.com/partners

Or, contact us at **888-301-1721**.

