



# The Fusion Connect Partner Program

**Fusion Connect is taking partnerships to the next level  
with our Elevate Partner Program!**



## Why Fusion Connect?

**When you partner with Fusion Connect**, we put our experience to work for you. With decades of channel experience, our leadership team is ready to help you expand your market position and empower you with next generation solutions to deliver real business value to your customers. All backed by our industry leading service guarantees.

### Full Suite of Services

By sourcing all products from a single vendor, you can tap into our fully US-based integration and support teams, ensuring a seamless experience without any finger-pointing.

- SD-WAN
- UCaaS
- CCaaS
- Microsoft Teams Calling
- Network security
- Cisco Webex Calling
- Business Voice
- Managed WiFi
- POTS replacement
- Wireless and Fixed Broadband

### Lucrative Earning Potential

Enjoy timely payments for every deal. Increase your earning potential with generous SPIFFs—even on renewals—while you close more sales using creative end user promotions.

### End-to-End Support

Get training and dedicated sales support, from presale through implementation, including on-boarding, quoting, and order completion. Our knowledgeable technical experts are available to assist you, 24/7.

**F is for Full Stack.** We offer a complete set of products, all from one vendor. One contract, one number to call, one invoice. Zero finger pointing.

**U is for USA.** American made, American owned, American operated, American staffed. We're here because you prefer it that way.

**S is for Support.** We deliver a flawless experience, from Support, to On-boarding, to CX. We are long tenured, on-shore, deep experts in operations.



**I is for Industry Leading Guarantees.** We stand behind our products/services with the best guarantee in the industry, covering price, installation, and satisfaction.

**O is for Obsessed, Customer Obsessed.** In an industry where competitive products can often look the same, we are different. We make all decisions through the lens of our customer. We will do whatever it takes to do right by you.

**N is for Network, Network Uptime.** Fusion operates a fully-redundant, failover-proof network that delivers "five 9's" performance and a 100% uptime guarantee.

# Welcome to Elevate!

Fusion Connect's Elevate partner program empowers top-performing partners with exclusive benefits, enhanced support, and access to industry-leading solutions to drive revenue growth. This program provides competitive incentives, premium sales enablement, priority support, and more. The higher your tier, the greater your benefits! With Fusion Connect, the potential for growth is limitless. **Start earning today!**

			
Dedicated Channel Manager	✓	✓	✓
Access to Partner Portal	✓	✓	✓
Sales Enablement and Training	✓	✓	✓
Access to Marketing in a Box	✓	✓	✓
FC Partner Certifications		✓	✓
Priority Access to Fusion Connect Owned Events		✓	✓
Exclusive Access to Fusion Connect Owned Events		✓	✓
Free or Discounted Microsoft Teams Calling For Your Office		✓	✓
Executive Sponsorship			✓
Additional 2% Residuals			✓
Bonus 1X SPIFF			✓
Dedicated BDR Support			✓
Priority Support			✓
Champions Club Qualifier			✓



**For more information:**

Contact your Fusion Connect Channel Manager

